

The Membership Director Report at the 2019 IN State Convention focused on our final 2 months.

**State Membership** is currently 33051

Goal was 1300 this year

Intake 971 so far

Leaving 329 to meet goal

**State Net-Net** [intake minus losses due to suspension, withdrawals and deaths] is 102

We can't do anything to stop the deaths but what you do as a District/Council with Faith/Charity based programs can substantially impact the other categories.

### **Individual Status**

2 Districts at more than 100% of Goal (District 10 and District 26)

5 Districts at more than 75% of Goal (Districts 2, 4, 12, 34, and 38)

3 Districts at more than 50% of Goal (Districts 13, 21 and 36)

Represented by .....

4 Councils over 200% of Goal

17 Councils over 100% of Goal

6 Councils over 85% of Goal

6 Councils over 75% of Goal

16 Councils over 50% of Goal

We have 1 New Council and 2 Councils reactivated. It is possible to get 3 more.

APRIL was our best recruiting month of the year. We have 2 months to make Circle of Honor and bring it back to the State of Indiana. So let's top that. I challenge all to ask (*TELL*) their sons and brothers who haven't joined to JOIN NOW.

Also, remember that the simplest and most effective recruiting method is and always will be to **JUST ASK** and to tell them *YOUR* story.

Nothing is impossible with God

Frank Joseph

IN State Membership Director

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